

## Questions from tenderers and corresponding answers

**N.B.:** The questions and answers will form an integral part of the tender documents.

Transaction number: 83419700

Project processing number: 2019.2006.5-001.00

Project: Nile Delta Water Management in Egypt

Works/ services tendered: Leadership Development Programme for Water and Wastewater

Country: Egypt

Procedure type: Open procedure

No.	Subject (e.g. document section 1)	Question	Answer
1.	Submission deadline	Due to the tight schedule till the submission date, we would like to ask for a much-needed deadline extension from Wednesday, 12th of October 2022 to Tuesday, 18th of October 2022	<b><u>The deadline for submission of offers will be extended by 11 days max. 22 October 2022 at 11:59 PM (Cairo, Egypt time zone).</u></b>
2.	ToR	Will all workshops/ events be in Cairo only? If no, can you kindly specify where will they take place?	Training sessions, workshops and leadership engagement exchange events are to be conducted in Egypt at a place of choice by the contractor in agreement with the GIZ. Therefore, it's not necessarily limited to Cairo.
3.	ToR	The core team's office location, will it be in the HCWW, the GIZ office, or will it be in our premises?	The Contractor shall provide sufficient workspace for the core team and or other short-term experts. No workspace will be provided by the GIZ.
4.	ToR	What locations will the scope be delivered in besides Cairo, Egypt?	Training sessions, workshops and leadership engagement exchange events are to be conducted in Egypt at a place of choice by the contractor in agreement with the GIZ. Therefore, it's not necessarily limited to Cairo.

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5.	Submission deadline	Is an extension of the submission date possible? We would highly appreciate a two-week extension so to be able to prepare a thorough and fitting proposal.	The deadline for submission of offers will be extended by 11 days until 11:30 pm on <b>22 October 2022 (Cairo, Egypt time zone)</b> .
6.	ToRs (Annex 4_Eligibility Assessment grid)	How are respondents required to provide proof of Eligibility? Would a written statement suffice or are specific documents required? If so, please list such documents.	The eligibility criteria can be addressed in a written statement with proof of evidence wherever possible (e.g copies of contracts value with clients' name removed, stamped organizational structure...)
7.	ToR	We are able, through sister companies and local partnerships, to bring water and wastewater subject matter experts to the team. Is that a requirement or a sought-after skill set for this engagement?	Water and wastewater subject matter experts are not explicitly a tender requirement. However, we leave it up to the contractor judgement and we are open to recommendations based on the Contractor's experience.  Also as per the Bidding Conditions (Annex 1): Should you form a joint venture group or consortium; the bid must specify the members of this group/ consortium. Furthermore, the authorised representatives of the members are to be named.
8.	ToR	Does GIZ prefer some psychometric assessments over others? For example, MBTI, DISC, etc?	No preference in that regard. The assessments techniques/tools are to be selected/developed in close coordination with the GIZ and HCWW and subject to GIZ-AV prior approval.
9.	ToR	Under phase 3, on page 8 of the TOR it says, "The contractor can provide more curriculums/topics for GIZ proposal evaluation team as deemed relevant." Is this expected during proposal submission? Or after the assessments are completed in phase 2?	The additional curriculums/topics are expected after assessing the pre-selected potential leaders and identifying the training needs, i.e., upon the completion of Phase 2.

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10.	ToR	What is GIZ's expectation with regards to the second differentiated assessment tool or technique? Is this something the Contractor is expected to develop based on the training courses offered?	The assessments techniques/tools are to be selected/developed in close coordination with the GIZ and HCWW and subject to GIZ-AV prior approval.
11.	ToR	What are the topics required under the additional "innovative" leader engagement exchange platforms? Are these new topics or in alignment with those addressed earlier in the TOR?	The additional "innovative" leader engagement exchange platforms and its topics are to be proposed and discussed with GIZ and HCWW and subject to GIZ-AV prior approval.